

S. No.	Course Code	Course Name	Course Type	Cd	L	T	P	Marks		
								Mid-Semester	End-Semester	Total
2.	UGMDC-202	Human Psychology	Multidisciplinary	3	3	0	0	40	60	100

COURSE OUTCOMES:

At the end of the course the student will be able to:	
CO1	Illustrate the various perspectives and theories in the field of modern psychology
CO2	Understand the perspectives of learning theories and motivation
CO3	Articulate the applicability of psychology in ensuring overall human well-being
CO4	Appreciate the complexities in the decision-making process and change management in organizations
CO5	Demonstrate understanding of organizational culture, strategies for culture building and relevant issues

**Detailed Syllabus
Section A**

Unit 1: Introduction: Definition and Scope of Psychology; Psychology as a science, methods of psychology; Subfields of psychology; Psychology in modern India.

(8Hrs)

Unit 2: Principles and applications of Classical conditioning: Operant conditioning, and Observational learning; Cognitive influences on learning; Perspectives on motivation.

(7Hrs)

Unit 3: Application of Psychology: Stress-management, Burnout: Causes, effect and coping well-being; Self-development: Application of Psychology in building memory and creativity.

(7Hrs)

Section B

Unit 4: Decision-making process: individual influences, group decision process; Forces for change in Organization, Resistance to change, Lewin's Change Model.

(7Hrs)

Unit 5: Characteristics of the Workplace: Organizational Culture and climate; Strategies for reinforcement of culture, Functions of organizational culture, Organizational Socialization, Assessing Cross-Cultural values, and Fit, Cross-Cultural issues.

(7Hrs)

Textbooks

S. No	Name of the Books	Name of the Author	Publisher Name	Edition (Pub. Yr.)
1.	Organizational Behaviour	Robbins, Stephen	Pearson Education, Inc.	11 th (2012)
2.	Industrial and Organizational Psychology	Cary, L. Cooper and Edwin, A. Locke,	Blackwell Publishing	1 st (2000)

Reference Books

S. No.	Name of the Books	Name of the Author	Publisher Name	Edition (Pub. Yr.)
1.	Industrial and Organizational Psychology	Spector	Pearson Education, Inc	6 th (2010)