S. No.	Course Code	Course Name	Course Type	Cd	L	T	P	Marks		
								Sessional	Final Exam	Total
7.	UGAEC-103 (C)	Introduction to Leadership Development	AEC	3	3	0	0	40	60	100

COURSE OUTCOMES:

At the end of the course the student will be able to: -	
CO1	Describe the concept of Leadership.
CO2	Comprehend the various theories of leadership and their application in the workplace.
CO3	Articulate the impact of effective leadership perspectives on organizational performance.
CO4	Analyze practical applications of leadership and team management principles in high-pressure environments.
CO5	Evaluate the effectiveness of leadership strategies through case studies.

Detailed Syllabus
Section A

Unit I: Introduction to Leadership: Definition, role and Functions of a Leader, Leadership Motives, Characteristics of an Effective Leader, Manager Vs Leader, International Framework for analysing leadership-Personality Types and Leadership-Five Factor Model of Personality.

(08 Hrs)

Unit II: Leadership Style and Theories: Styles of leadership, Theories- Great Man Theory, Trait theory, Behavioural Theories: Michigan and Ohio studies, Contingency Theories- Situational Theory- Hersey-Blanchard Model.

(08 Hrs)

Unit III: Leadership Development and Succession: Characteristics, types and evaluation of Leadership Development, Succession Planning- importance of succession planning for organizational sustainability, Succession Planning Frameworks and Models. Role of leader, challenges faced by organizations in succession planning.

(**08 Hrs**)

Section B

Unit IV: Leading High-Performance Teams: Motivation and Leadership- Introduction to Groups and Teams, Difference Between "Group" and "Team", Negotiation and Leadership-Leadership under a crisis situation; Case study.

(06 Hrs)

Unit V: Leadership and Corporate Culture: Leadership strategies for Productivity improvement, corporate culture-Purpose- Foundations of a Productivity focused culture, Women in Leadership: Global scenario vs Indian scenario.

(06 Hrs)

Textbooks

S. No.	Name of the Books	Author	Publisher	Edition (Pub. Yr.)
1.	Leadership in organizations	Gary Yulk, Nihanth Uppal,	Pearson	6th (2019)
2.	Leadership: Enhancing the lessons of experience	Hughes, R.L., Ginnett, R.C., & Curphy, G.J.	McGraw Hill Education	9th (2019)

Reference Books

S. No.	Name of the Books	Author	Publisher	Edition (Pub. Yr.)
1.	Effective Leadership	Lussier/Achua	Cengage Learning	3rd (2016)