

S. No.	Course Code	Course Name	Course Type	Cd	L	T	P	Marks		
								Sessional	Final Exam	Total
1.3	BBALLB-103	Organisational Behaviour	Generic Core	4	5	0	0	30	70	100

**Course Outcomes**

At the end of the course the student will be able to: -	
CO1	Explain the theories & models related to organizational behavior.
CO2	Comprehend the role of personality, values and attitude on the individual behaviour.
CO3	Interpret the dynamics of group behaviour in decision-making process.
CO4	Articulate the concept & theories of motivation.
CO5	Elucidate the role of leadership in conflict resolution.

**Detailed Syllabus****Unit-I: Introduction to Organizational Behaviour**

- 1.1 Nature of Organization
- 1.2 Nature of Organizational Behaviour
- 1.3 Contributing Disciplines to the Field of OB
- 1.4 Organizational Theories
- 1.5 Challenges and Opportunities of Organizational Behaviour

**(10 Hrs)****Unit-II: Individual Behaviour**

- 2.1 Personality – Meaning and Definition
- 2.2 Personality and Behaviour
- 2.3 Values and Attitudes
- 2.4 Learning
- 2.5 Perception And Emotion

**(12 Hrs)****Unit-III: Group Behaviour and Group Decision Making**

- 3.1 Concept And Stages of Group Development
- 3.2 Communication
- 3.3 Groups in Organization
- 3.4 Concept and Nature of Decision-Making Process
- 3.5 Conflict

**(12 Hrs)****Unit-IV: Motivation**

- 4.1 Meaning
- 4.2 Theories of Motivation
- 4.3 Motivation Pattern in Indian Organization
- 4.4 Interpersonal Cooperative Behaviour
- 4.5 Interpersonal Conflicting Behaviour

**(12 Hrs)****Unit-V: Leadership, Dynamics of Organizational Behaviour**

- 5.1 Concept
- 5.2 Theories of Leadership
- 5.3 Style of Leadership
- 5.4 Leadership Effectiveness and Challenges to The Leadership Construct
- 5.5 Successful Versus Effective Leadership

**(12 Hrs)**

**Textbooks**

S. No.	Name of the Books	Name of the Author	Publisher Name	Edition (Pub. Yr.)
1.	Organizational Behaviour	Stephen P. Robbins et al.	Pearson Education	18 <sup>th</sup> , 2018.
2.	Management and Organisational Behaviour	Laurie J. Mullins	FT Publishing International	10 <sup>th</sup> , 2013.

**Reference Books**

S. No.	Name of the Books	Name of the Author	Publisher Name	Edition (Pub. Yr.)
1.	Organizational Behaviour	Margie Parikh and Rajen Gupta	McGraw-Hill Education	1 <sup>st</sup> , 2017.
2.	Organizational Behaviour	Steven McShane, Glinow Von, Sharma Radha	Tata McGraw Hill Education	4 <sup>th</sup> , 2008.