

Lesson Plan No. 2.8	Course Name: Human Psychology Topic: Perspective on motivation	Course No.: UGMDC- 202
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Objectives	At the end of the lesson the student shall be able to: <ol style="list-style-type: none"> To understand concept of motivation To understand theories of motivation To articulate the importance of motivation
Teaching Aids (if any)	<ol style="list-style-type: none"> Power point Presentation Chalk and Talk
Teaching Development	<ol style="list-style-type: none"> Introduction (5 minutes) Ask questions What are the theories of motivation name them Give examples stating the importance of motivation Development (30 minutes) Maslow's Hierarchy of Needs Herzberg's Two-Factor Theory Expectancy Theory Goal-Setting Theory Reinforcement Theory Application and importance Exercise (5 minutes) – -Ask students to recall real life experiences with applications of motivational theories
Closure	<ol style="list-style-type: none"> Summarize the Lesson Learning Outcomes and get affirmation from students on these. Homework <ul style="list-style-type: none"> To go through the concept of motivation Spend 5 minutes to wrap up and consolidate the learnings Suggested Readings: https://www.knowledgehut.com/tutorials/project-management/motivation-theories
Evaluation	Reflective Questions (What, Why, Who?). Allow students to answer and discuss. Spend 5 minutes to evaluate student assimilation of the lesson contents